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(Incorporated in the British Virgin Islands and re-domiciled and continued in Bermuda with limited liability)
(Stock code: 396)

#### INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2016

#### **INTERIM RESULTS**

The board of directors (each a "Director", collectively the "Board") of Hing Lee (HK) Holdings Limited (the "Company") is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2016 with comparative figures for the corresponding period in 2015.

### CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

		(Unauc Six months er	*
		2016	2015
	Notes	HK\$'000	HK\$'000
Turnover	3	181,329	242,633
Cost of sales		(138,278)	(184,580)
Gross profit		43,051	58,053
Other net income		1,693	4,589
Selling and distribution expenses		(15,788)	(24,759)
Administrative expenses		(21,452)	(21,780)
Profit from operations		7,504	16,103
Finance costs		(1,308)	(2,029)
Profit before taxation	5	6,196	14,074
Income tax	6	(368)	102
Profit for the period		5,828	14,176
Attributable to:		<b>7</b> 000	14.600
Equity shareholders of the Company Non-controlling interests		5,828	14,699 (523)
			1115
		5,828	14,176
		(HK cents)	(HK cents)
Earnings per share attributable to	7		
the equity holders of the Company  – basic	/	0.72	1.96
– diluted		0.72	1.94
		HK\$'000	HK\$'000
Dividend	8		3,610

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	(Unaudited) Six months ended 30 June		
	2016	2015 HK\$'000	
	HK\$'000	ПК\$ 000	
Profit for the period	5,828	14,176	
Other comprehensive income/(loss)			
Items that may be reclassified subsequently			
to profit or loss:			
Loss on fair value of available-for-sale			
investments, net of tax	(13)	(3)	
Exchange differences on translation of			
financial statements of overseas			
subsidiaries (after tax)	(3,782)	99	
Total comprehensive income for the period	2,033	14,272	
Total comprehensive income attributable to			
<ul> <li>equity shareholders of the Company</li> </ul>	2,033	14,796	
<ul> <li>non-controlling interests</li> </ul>		(524)	
	2,033	14,272	

### CONDENSED CONSOLIDATED INTERIM FINANCIAL POSITION

CONDENSED CONSOCIDATED INTERNA	,,	, 02:12:1	•
		As at 30 June 2016	As at 31 December 2015
	Note	HK\$'000	HK\$'000
		(Unaudited)	(Audited)
Non-current assets			
Property, plant and equipment	9	271,429	283,345
Prepaid lease payments	9	42,453	43,851
Goodwill	10	52,120	52,120
Available-for-sale investments	11	45	57
		366,047	379,373
Current assets			
Prepaid lease payments	9	1,061	1,083
Inventories		71,006	71,869
Trade debtors and bills receivable	12	77,707	53,889
Prepayments, deposits and other receivables		91,887	53,118
Derivative financial instruments	13	-	81
Current tax recoverable		11	10
Pledged bank deposits		14,150	12,227
Cash and cash equivalents		34,431	68,662
		290,253	260,939
Current liabilities			
Trade creditors and bills payable	14	138,650	132,378
Other payables and accrued charges		50,770	69,276
Bank borrowings	15	63,200	37,067
Current taxation		305	250
		252,925	238,971
Net current assets		37,328	21,968
Net assets		403,375	401,341
Capital and reserves			
Share capital	16	8,061	8,061
Reserves		395,314	393,280
Total equity		403,375	401,341

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

(Unaudited)
Attributable to equity shareholders of the Company

	Attributable to equity shareholders of the Company											
				Statutory		Share					Non-	
	Share	Share	Exchange	reserve	Merger	option I	Fair value	Capital	Retained	(	ontrolling	Total
	capital	premium	reserve	fund	reserve	reserve	reserve	reserve	profits	Total	interest	equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January 2015	7,465	145,745	45,620	10,576	25,430	8,247	6	(6,486)	162,462	399,065	12,306	411,371
Profit for the period 2015	-	-	-	-	-	-	-	-	14,699	14,699	(523)	14,176
Fair value change on available for sale investments recognised as												
Other Comprehensive Income	-	-	-	-	-	-	(3)	-	-	(3)	-	(3)
Currency transaction difference			100							100	(1)	99
Total comprehensive income			100				(3)		14,699	14,796	(524)	14,272
Shares issued under share option scheme												
- gross proceeds	216	8,489	-	-	-	-	-	-	-	8,705	-	8,705
- transfer from share option reserve	-	2,006	-	-	-	(2,006)	-	-	-	-	-	-
Difference arisen on acquisition of												
Non-controlling interests	_	_	_	_	_	_	_	(24,862)	_	(24,862)	(8,138)	(33,000)
Appropriation of reserve	_	_	_	299	_	_	_	_	(299)	_	_	_
Equity-settled share-based payment									,			
transactions	_	_	_	_	_	5,218	_	_	_	5,218	_	5,218
Dividend paid to non-controlling						,				,		,
interest	_	_	_	_	_	_	_	_	_	_	(3,644)	(3,644)
11101000												
At 30 June 2015	7,681	156,240	45,720	10,875	25,430	11,459	3	(31,348)	176,862	402,922	_	402,922
At 1 January 2016	8,061	175,384	33,394	11,115	25,430	8,463	(4)	(31,348)	170,846	401,341	_	401,341
Profit for the period 2016	_	_	_	_	_	_	_	_	5,828	5,828	_	5,828
Fair value change on available									0,020	0,020		0,020
for sale investment recognised as												
Other Comprehensive Income	_	_	_	_			(12)	_	_	(12)	_	(12)
Currency transaction difference		_	(3,782)				(12)			(3,782)		(3,782)
Currency transaction difference			(3,702)							(3,762)		(3,762)
Total comprehensive income			(3,782)				(12)		5,828	2,034		2,034
Appropriation of reserve				(176)					176			
At 30 June 2016	8,061	175,384	29,612	10,939	25,430	8,463	(16)	(31,348)	176,850	403,375	_	403,375

## CONDENSED CONSOLIDATED INTERIM CASH FLOWS STATEMENT

(Unaudited)

	Six months ended 30 Jun		
	2016	2015	
	HK\$'000	HK\$'000	
Net cash generated from (used in) operating activities	(56,027)	7,441	
Net cash used in investing activities	(3,517)	(9,483)	
Net cash generated from financing activities	26,059	3,583	
Net increase/(decrease in) cash and cash equivalents	(33,485)	1,541	
Effect of foreign exchange rate changes	(746)	135	
Cash and cash equivalents at the beginning of the period	68,662	44,874	
Cash and cash equivalents at the end of the period	34,431	46,550	
Analysis of the balances of cash and cash equivalents			
Cash and bank balances	34,431	46,550	

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

#### 1 GENERAL INFORMATION

The Company was incorporated in the British Virgin Islands ("BVI") on 20 April 2004 and was redomiciled and continued in Bermuda with limited liability on 30 March 2007. The registered office address is The Belvedere Building, 69 Pitts Bay Road, Pembroke HM08, Bermuda. The principal place of business of the Company is located at Unit 1101, 11th Floor, Delta House, 3 On Yiu Street, Shatin, New Territories, Hong Kong.

The principal business activities of the Group are the design, manufacture, sale and marketing of home furniture products including mainly wood-based furniture, sofa, mattresses and licensing of its own brands and product designs.

These condensed consolidated interim financial statements are presented in Hong Kong dollars ("HK\$"), unless otherwise stated. The condensed consolidated interim financial statements were approved by the Board for issue on 29 August 2016.

The condensed consolidated interim financial statements have not been audited.

#### 2 BASIS OF PREPARATION

The unaudited condensed consolidated interim financial statements for the six months ended 30 June 2016 of the Group has been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

The accounting policies and basis of preparation adopted in these Interim financial statements are consistent with those adopted by the Group in its annual financial statements for the year ended 31 December 2015, except for adoption of new and revised Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA which are effective to the Group for accounting periods beginning on or after 1 January 2016. The adoption of the new HKFRSs has no material impact on the Group's results and financial position for the current or prior periods.

The Group has not applied the new HKFRSs that have been issued but are not yet effective. The Group has already commenced an assessment of the impact of these new HKFRSs but is not yet in a position to state whether these new HKFRSs would have a material impact on its results of operations and financial position.

#### 3 SEGMENT REPORTING

#### (a) Operating segment information

The Group is principally engaged in the manufacture and sale of home furniture. All of the Group's products are of a similar nature and subject to similar risk and returns. Following the internal operation restructuring with effect from 1 January 2015, for management purpose, the management does not review the performance of the business in panel-furniture and upholstered furniture separately. Accordingly, the Group's operating activities are attributable to a single operating segment. Such changes have been restated for comparative amounts in prior years.

#### (b) Geographic information

The following table sets out information about the geographical location of (i) the Group's revenue from external customers and (ii) the Group's property, plant and equipment, prepaid lease payments and goodwill ("specified non-current assets"). The geographical location of customers is based on the location at which the services were provided or the goods were delivered. The geographical location of the specified non-current assets is based on the physical location of the assets, in the case of property, plant and equipment and prepaid lease payments, and the location of the operation to which they are allocated, in the case of goodwill.

#### Revenue from external customers

	(Unaudited)		
	Six months ended 30 June		
	2016	2015	
	HK\$'000	HK\$'000	
Asia (excluding the People's Republic of China ("PRC"))*	44,740	85,952	
Europe	7,170	6,911	
PRC	97,328	125,727	
The United States of America	30,361	19,723	
Others	1,730	4,320	
	181,329	242,633	

#### Specified non-current assets

As at	As at
30 June	31 December
2016	2015
HK\$'000	HK\$'000
(Unaudited)	(Audited)
345	580
365,657	378,736
366,002	379,316
	30 June 2016 HK\$'000 (Unaudited) 345 365,657

<sup>\*</sup> Asia mainly covers Japan, Taiwan, Australia, Middle East and Indonesia; Europe mainly covers France, Georgia and Germany; and others mainly cover Canada, Africa and South America.

## 4 EQUITY SETTLED SHARE-BASED PAYMENT EXPENSE FOR SHARE OPTIONS GRANTED

(a) Details of the terms and conditions of the options granted that existed during the period are set out in the section headed "Share Option Scheme", whereby all options are settled by physical delivery of shares.

#### (b) Fair value of share options

The estimate of the fair value of the share options granted is measured based on the binomial lattice model as at the date of grant. The contractual life of the share option is used as an input into this model. Expectations of early exercise are incorporated into the model.

The fair value of the share options granted during the period was HK\$Nil (six months ended 30 June 2015: HK\$5,852,000). The Group recognised a share option expense of HK\$Nil for the period ended 30 June 2016 (six months ended 30 June 2015: HK\$3,718,000). During the period ended 30 June 2016, no options was exercised to subscribe for ordinary shares of the Company (six months ended 30 June 2015: options were exercised to subscribe for 21,600,000 ordinary shares of the Company at a consideration of HK\$8,705,000).

#### 5 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging and crediting the following items:

	(Unaudited)		
	Six months ended 30 Ju		
	2016	2015	
	HK\$'000	HK\$'000	
After charging			
(a) Finance cost			
Interest on borrowings	1,308	2,029	
(b) Other items			
Auditor's remuneration	450	400	
Cost of inventories sold	138,275	184,580	
Staff costs (including Directors' emoluments)			
<ul><li>Directors' emoluments</li></ul>	1,170	1,344	
– others	42,972	55,143	
Depreciation	8,054	8,866	
Amortisation of prepaid land lease payments	539	574	
Net exchange loss (gain)	2,272	(3,117)	
Loss on disposal of properties		_	
After crediting			
Interest income	341	3,015	

#### 6 TAXATION

#### (a) Taxation in the condensed consolidated interim income statements represents:

	(Unaudited) Six months ended 30 June		
	2016	2015	
	HK\$'000	HK\$'000	
Current income tax			
<ul> <li>Hong Kong profits tax</li> </ul>	-	_	
<ul> <li>PRC enterprise income tax</li> </ul>	368	265	
Prior year overprovision			
<ul> <li>PRC Enterprise income tax</li> </ul>		(367)	
	368	(102)	

- (i) The provision for Hong Kong profits tax for the six months ended 30 June 2016 is calculated at 16.5% (six months ended 30 June 2015: 16.5%) of the estimated assessable profits for each respective period.
- (ii) The subsidiaries in the PRC are subject to a standard enterprise income tax rate of 25% for the six months ended 30 June 2016 (six months ended 30 June 2015: 25%).
- (iii) Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the jurisdictions in which the Group operates.

#### (b) Deferred taxation

As at 30 June 2016, the Group has not recognised deferred tax assets in respect of cumulative tax losses of HK\$84,329,000 (30 June 2015: HK\$80,362,000) as it is not probable that future taxable profits, against which the assets can be utilised, will be available in relevant tax jurisdiction and entity. Of the total tax losses, HK\$74,950,000 (30 June 2015: HK\$61,657,000) will expire within 5 years and the remaining tax losses of HK\$9,380,000 (30 June 2015: HK\$18,705,000) have no expiry date under the current tax legislation.

As at 30 June 2016, the Group has unrecognised deferred tax liabilities of HK\$2,355,000 (30 June 2015: HK\$2,791,000) in relation to withholding tax on undistributed earnings of HK\$47,103,000 (30 June 2015: HK\$55,830,000) due to the retention of undistributed earnings by the Group's subsidiaries in the PRC determined by the Directors.

The Company does not have any material temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements (30 June 2015: Nil), and therefore, no provision for deferred tax has been made.

#### 7 EARNINGS PER SHARE

#### (a) Basic earnings per share

The calculation of basic earnings per share for the six months ended 30 June 2016 is based on the profit attributable to ordinary equity shareholders of the Company of HK\$5,828,000 (six months ended 30 June 2015: earnings of HK\$14,699,000) and the weighted average number of ordinary shares of the Company in issue during the six months ended 30 June 2016 of 806,096,025 shares (six months ended 30 June 2015: 748,567,258 ordinary shares).

#### (b) Diluted earnings per share

The calculation of diluted earning per share is based on the earning attributable to ordinary equity shareholders of the Company of HK\$5,828,000 (six months ended 30 June 2015: earnings of HK\$14,699,000) and the weighted average number of ordinary shares (diluted) of 806,096,025 shares (six months ended 30 June 2015: 758,040,952 ordinary shares), calculated as follows:

		(Unaudited)		
		2016	2015	
		No. of shares	No. of shares	
	Weighted average number of ordinary shares at 30 June	806,096,025	748,567,258	
	Effect of dilutive potential ordinary shares arising	000,000,00	, .0,007,200	
	from share options		9,473,694	
	Weighted average number of ordinary shares for the purpose of calculating diluted			
	earnings per share	806,096,025	758,040,952	
8	INTERIM DIVIDEND			
		2016	2015	
		HK\$'000	HK\$'000	
	No interim dividend was declared			
	(2015: 0.47 HK cents per share)		3,610	
			3,610	

The Board does not recommend the payment of an interim dividend for the period ended 30 June 2016 (six months ended 30 June 2015: HK0.47 cents).

### 9 PROPERTY, PLANT AND EQUIPMENT AND PREPAID LEASE PAYMENTS

		Property, plant and equipment HK\$'000 (Unaudited)	Prepaid lease payments HK\$'000 (Unaudited)
	Six month ended 30 June 2016		
	Net book value as at 1 January 2016	283,345	44,934
	Exchange realignment	(5,499)	(881)
	Additions	1,975	_
	Disposal	(338)	_
	Depreciation and amortization	(8,054)	(539)
	Net book value as at 30 June 2016	271,429	43,514
	Six month ended 30 June 2015		
	Net book value as at 1 January 2015	311,203	48,867
	Exchange realignment	97	18
	Additions	2,616	_
	Depreciation and amortization	(8,866)	(574)
	Net book value as at 30 June 2015	305,050	48,311
10	GOODWILL		
		30 June	31 December
		2016	2015
		HK\$'000	HK\$'000
		(Unaudited)	(Audited)
	Cost		
	Balance at beginning and end of period	52,120	52,120
	Impairment losses		
	Balance at beginning and end of period		
	Carrying amounts	F2 120	52 120
	Balance at beginning and end of period	52,120	52,120

#### 11 AVAILABLE-FOR-SALE INVESTMENTS

	30 June	31 December
	2016	2015
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Listed equity-investments, at market value		
- Hong Kong	45	57

#### 12 TRADE DEBTORS AND BILLS RECEIVABLE

The ageing analysis of trade debtors and bills receivable based on invoice date (or date of revenue recognition, if earlier) and net of allowance for doubtful debts as of the reporting date is as follows:

	30 June	31 December
	2016	2015
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Within 3 months	40,965	37,260
3 to 6 months	2,257	3,222
6 to 9 months	14,420	12,465
9 months to 1 year	20,065	942
Over 1 year		
	77,707	53,889

Trade debtors and bills receivable are non-interest bearing and are normally due within 30 to 90 days from the date of billing. The Group performs ongoing credit evaluation of the debtors' financial condition and maintains an account for allowance for doubtful debts based upon the expected collectibles of all trade and other receivables.

#### 13 DERIVATIVE FINANCIAL INSTRUMENTS

30 June	31 December
2016	2015
HK\$'000	HK\$'000
(Unaudited)	(Audited)
Foreign currency forward contracts –	81

As at 31 December 2015, the Group had the following foreign currency forward contracts denominated in United States dollar ("USD"). The major terms of these contracts were as follows:

Conversion to Renminbi ("RMB")

Notional amount	Maturity date	with contracted exchange rate (USD: RMB)	
2015			
USD200,000	June 2016	6.4891	

The fair values of foreign currency forward contracts at the end of the reporting period are provided by the Stock Exchange of Hong Kong Limited (the "Stock Exchange"). All fair value changes were recognised in profit or loss.

#### 14 TRADE CREDITORS AND BILLS PAYABLE

The ageing analysis of trade creditors and bills payable (including amounts due to related parties of trading in nature) based on invoices date were as follow:

	As at	As at
	30 June	31 December
	2016	2015
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Within 3 months	82,052	74,932
3 months to 1 year	37,127	41,089
Over 1 year	19,471	16,357
	138,650	132,378

All trade and other payables, except for those balances classified as non-current liabilities, are expected to be settled within one year.

#### 15 BANK BORROWINGS

Movements in secured bank loans is analysed as follows:

	(Unaudited) HK\$'000
Six months ended 30 June 2016	
Opening amount as at 1 January 2016	37,067
Exchange realignment	75
Proceeds from new secured bank loans	57,618
Repayment of secured bank loans	(31,560)
Closing amount as at 30 June 2016	63,200
Six months ended 30 June 2015	
Opening amount as at 1 January 2015	67,424
Exchange realignment	23
Proceeds from new secured bank loans	26,849
Repayment of secured bank loans	(28,327)
Closing amount as at 30 June 2015	65,969

All of the Group's banking facilities are subject to the fulfillment of covenants, as are commonly found in lending arrangements with financial institutions. If the Group were to breach the covenants, the drawn down facilities would become payable on demand. The Group regularly monitors its compliance with these covenants. As at 30 June 2016, none of the covenants relating to drawn down facilities had been breached (31 December 2015: Nil).

#### 16 SHARE CAPITAL

#### (i) Authorised and issued share capital

		(Unaudite	ed)	(Audited)		
		30 June 2	016	31 December 2015		
		Number of		Number of		
		ordinary		ordinary		
		shares of	Amount	shares of	Amount	
	Note	HK\$0.01 each	HK\$'000	HK\$0.01 each	HK\$'000	
Authorised:						
At 1 January		3,000,000,000	30,000	1,000,000,000	10,000	
Increase				2,000,000,000	20,000	
At the end of the period/year		3,000,000,000	30,000	3,000,000,000	30,000	
Issued and fully paid:						
At 1 January		806,096,025	8,061	746,496,025	7,465	
Shares issued under						
share option scheme	16(ii)			59,600,000	596	
At the end of the period/year		806,096,025	8,061	806,096,025	8,061	

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at the meetings of the Company. All shares rank equally with regard to the Company's residual assets.

#### (ii) Shares issued under share option scheme

No option was exercised during the period ended 30 June 2016. During the period ended 30 June 2015, options were exercised to subscribe for 21,600,000 ordinary shares of the Company at a consideration of HK\$8,705,000.

#### (iii) Terms of unexpired and unexercised share options at the end of the reporting period

		(Unaudited)	(Audited)
	Exercise	30 June 2016	31 December 2015
Exercisable period	price	Number	Number
3 April 2014 to 31 December 2016	0.4030	19,100,000	19,100,000
11 June 2014 to 31 December 2016	0.4310	60,000,000	60,000,000
20 June 2014 to 31 December 2016	0.4900	12,000,000	12,000,000
		91,100,000	91,100,000

#### 17 FAIR VALUES OF FINANCIAL INSTRUMENTS

#### Fair value hierarchy

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The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13, Fair value measurement. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
- Level 3 valuations: Fair value measured using significant unobservable inputs

				The Gre	oup				
		(Unaud	lited)			(Audi	ted)		
	Fair value measurements as at			Fair value measurements as at					
	30 Ju	ine 2016 ca	tegorised i	nto	31 Dec	31 December 2015 categorised into			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Assets									
Recurring fair value measurements									
Available-for-sale investments	45			45	57			57	
CAPITAL COMMITME	NTS								
						As at	t	As at	
						30 June		ecember	
						2016		2015	
						HK\$'000		HK\$'000	
					(U	naudited)	(,	Audited)	
Contracted for:									
<ul> <li>Construction of factor</li> </ul>	•					47,253		48,285	
<ul> <li>Acquisition of propert</li> </ul>	y, plant a	nd equip	ment			255	; 	1,510	
					_	47,508	_	49,795	
Authorised but not contrac	eted for:								
<ul> <li>Construction of factor</li> </ul>		g				63,491	_	62,460	
- Acquisition of propert	•	_	ment			<u>-</u>	· 		
						63,491	_	62,460	

#### 19 CONTINGENT LIABILITIES

As at 30 June 2016, the Company continued to provide corporate guarantees on banking facilities granted to the Group's subsidiaries. The amount of corporate guarantee given and utilised by the subsidiaries as of 30 June 2016 amounted to HK\$42,140,000 (31 December 2015: HK\$35,038,000).

#### 20 MATERIAL RELATED PARTY TRANSACTIONS

Key management personnel compensation:

	(Unaudited) Six months ended 30 June		
	2016		
	HK\$'000	HK\$'000	
Salaries and other short-term benefits	2,615	2,617	
Post-employment benefits	36	36	
Share-based payments		436	
	2,651	3,089	

#### 21 EVENTS AFTER THE REPORTING PERIOD

There are no significant events subsequent to 30 June 2016 which would materially affect the Group's and the Company's operating and financial performance as of the date of this report.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW**

The global economy lacked momentum in the first half of 2016 with slackening trading activities. The subdued global growth and high volatility in global finance led to deeper setbacks in trade. In China, overcapacity in the manufacturing industry continued to discourage investments from the private sector, further slowing the economy.

During the period under review, the Group continued to re-assess its product ranges and the prices of its existing product mix. In addition, the Group also assessed its production capability and structure, strengthened its design and quality control team, outsourced more non-core production process and production to other factories nearby. The outsourcing strategy has enhanced production efficiency and the Group's flexibility.

#### FINANCIAL REVIEW

#### *Turnover*

The Group's turnover decreased by approximately 25.3% from about HK\$242.6 million for the six months ended 30 June 2015 to HK\$181.3 million for the six months ended 30 June 2016. The decrease in turnover during the period was due to the decrease in export sales and domestic sales by approximately 28.2% and 22.6% respectively.

The decrease in the domestic sales during the period was a result of the Group's strategy to continuously drop its classical product lines and the export of mattress that are not profitable. In addition, the domestic sales were affected by the low sentiment in the PRC.

Weakened currencies and the falling oil prices have adversely affected our customers and hence the demand for the products of the Group.

#### Gross Profit

During the period under review, the Group's gross profit margin was 23.7% (six months ended 30 June 2015: 23.9%).

#### Selling and Distribution Expenses

The Group's selling and distribution expenses amounted to about HK\$15.8 million for the six months ended 30 June 2016, against about HK\$24.8 million for the six months ended 30 June 2015. The decrease in selling and distribution expenses was a result of the stringent and effective cost control at all levels, especially exhibition expenses and staff costs.

#### Administrative Expenses

For the six months ended 30 June 2016, the Group's administrative expenses remained stable at approximately HK\$21.5 million against about HK\$21.8 million for the six months ended 30 June 2015.

#### Profit for the Period

Profit attributable to equity shareholders of the Company decreased by approximately 60.5% from approximately HK\$14.7 million for the six months ended 30 June 2015 to approximately HK\$5.8 million for the six months ended 30 June 2016, and the net profit ratio decreased from 6.0% to 3.2%.

#### **PROSPECTS**

The global economic outlook remains uncertain in the second half of 2016. While the impact of Brexit on the European as well as the world's economy is difficult to assess, rising geopolitical tensions continue to plague the global economic development. Against this backdrop, China's consumer market outlook is not too optimistic due to rising downward pressure on the domestic economy and increasing difficulties in the country's economic restructuring.

In addition, Overcapacity and economic fragility will dampen the demand for our highend furniture products, while challenging times still lay ahead, the Group is undergoing some adjustments on business strategies.

The Group will continue to improve its product mix and strive to achieve a higher gross profit margin with proactive adjustment of market strategies, flexible optimization of products and material mix, reasonable allocation of production capacity, reduction of cost and efficiency enhancement, so as to sustain a long-term growth and reward its shareholders, employees and customers for their support.

#### LIQUIDITY AND FINANCIAL RESOURCES

The Group's funding and treasury activities are managed and controlled by the senior management. The Group maintained cash and bank balances of HK\$34.4 million as at 30 June 2016 (31 December 2015: HK\$68.7 million).

As at 30 June 2016, the Group's bank borrowings amounted to HK\$63.2 million (31 December 2015: HK\$37.1 million). As at the same date, the gearing ratio (total debt/total equity) was 0.6 (31 December 2015: 0.6).

As at 30 June 2016, the current ratio (current assets/current liabilities) was 1.1 (31 December 2015: 1.1) and the net current assets amounted to HK\$37.3 million (31 December 2015: HK\$22.0 million).

The ageing analysis of trade creditors and bills payable and the movement of bank borrowings are set out in Notes 14 and 15 to the financial statements of this interim report.

#### FOREIGN CURRENCY RISK

The Group is exposed to foreign currency risk primarily through sales and purchases that are denominated in a currency other than the functional currency of the operations to which they relate. The Group does not hold or issue any derivative financial instruments for trading purposes or for hedging against fluctuations in foreign exchange rates, but the management continuously monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

#### **CHARGE OF ASSETS**

As at 30 June 2016, the Group's banking facilities were secured by (i) a letter of undertaking over the Group's construction in progress and buildings; (ii) legal charges over the Group's medium-term leasehold land outside Hong Kong; (iii) deed of charge over receivables of HK\$3 million; (iv) an assignment of export credit insurance corporation policies of HK\$5 million and (v) pledged bank deposits of approximately HK\$14.2 million.

#### **EMPLOYEES**

As at 30 June 2016, the Group employed approximately 1,350 employees (30 June 2015: approximately 1,450). Total staff cost, including Directors' emoluments, amounted to HK\$56.5 million (30 June 2015: HK\$56.5 million). Salaries are reviewed annually and discretionary bonuses are paid on annual basis with reference to individual performance appraisals, inflation and prevailing market conditions. Other benefits available to eligible employees include employee share option, retirement benefits and medical insurance schemes.

Apart from regular on-the-job training, the Group also engaged professional parties to provide training to its staff to ensure they can obtain updated job related knowledge and enhance the quality of work.

#### INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend for the period ended 30 June 2016 (six months ended 30 June 2015: HK0.47 cents).

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the 6-month period ended 30 June 2016, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

#### CORPORATE GOVERNANCE

The Directors recognize the importance of incorporating elements of good corporate governance in the management structures and internal control procedures of the Group so as to achieve effective accountability. The Directors continuously observe the principles of good corporate governance in the interests of shareholders and devote considerable effort to identifying and formalizing best practice.

During the six months ended 30 June 2016, the Company has complied with Corporate Governance Code and Corporate Governance Report (the "CG Code") contained in Appendix 14 of the Listing Rules on the Stock Exchange except for the following deviation:

#### Code provision A.2.1

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Sung Kai Hing is the Chairman and Chief Executive Officer of the Company. The Board believes that vesting the roles of Chairman and Chief Executive Officer in the same individual provides the Group with strong and consistent leadership in the development and execution of long term business strategies.

#### MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code as the required standard for securities transactions by Directors.

The Company has made specific enquiries of all Directors and all Directors have confirmed that they have complied with the required standards set out in the Model Code and its code of conduct regarding Directors' securities transactions during the period under review.

#### AUDIT COMMITTEE

The Company established an audit committee (the "Audit Committee") on 29 May 2009 with written terms of reference which are in compliance with the code provisions of the CG Code. The primary duties of the audit committee are to review and supervise the financial reporting process and internal control system of the Group. The audit committee currently has three members comprising Mr. Kong Hing Ki (Chairman), Mr. Sun Jian, and Ms. Shao Hanqing, all being independent non-executive Directors. The Audit Committee has reviewed the unaudited interim financial statements and the interim report for the six months ended 30 June 2016.

#### REMUNERATION COMMITTEE

The Company established a remuneration committee on 29 May 2009 with written terms of reference which are in compliance with the code provisions of the CG Code. The remuneration committee makes recommendations to the Board on, among other matters, the Company's policy and structure for the remuneration of all Directors and the senior management of the Group and are delegated by the Board the responsibility to determine on behalf of the Board the specific remuneration packages for all Directors and the senior management of the Group. The remuneration committee consists of three members namely, Mr. Sun Jian (Chairman), Ms. Shao Hanqing and Mr. Kong Hing Ki, all being independent non-executive Directors.

#### NOMINATION COMMITTEE

The Company established a nomination committee on 29 May 2009 with written terms of reference which are in compliance with paragraph A.5.2 of the CG Code. The nomination committee shall make recommendations to the Board on appointment of Directors and succession planning for Directors. The nomination committee consists of five members namely Ms. Shao Hanqing (Chairman), Mr. Sung Kai Hing, Mr. Cheung Kong Cheung, Mr. Sun Jian and Mr. Kong Hing Ki.

#### AUDIT COMMITTEE REVIEW

The accounting information given in this interim report has not been audited but has been reviewed by the Audit Committee of the Company.

#### PUBLICATION OF UNAUDITED INTERIM REPORT

The Company's 2016 interim report will be published on the website of the Stock Exchange at www.hkex.com.hk and on the Company's website at www.hingleehk.com.hk.

#### APPRECIATION

On behalf of the Board, I would like to express my sincere gratitude to our shareholders, customers and business partners for their continuous supports. My thanks also go to all staff members of the Group for their contributions and commitment to the continuous success of the Group.

By Order of the Board of **Hing Lee (HK) Holdings Limited Sung Kai Hing**Chairman and Chief Executive Officer

Hong Kong, 29 August 2016

As at the date of this announcement, the Board comprises two executive Directors, namely Mr. Sung Kai Hing and Mr. Cheung Kong Cheung, and three independent non-executive Directors, namely Mr. Sun Jian, Ms. Shao Hanqing and Mr. Kong Hing Ki.